



**James Flannery**

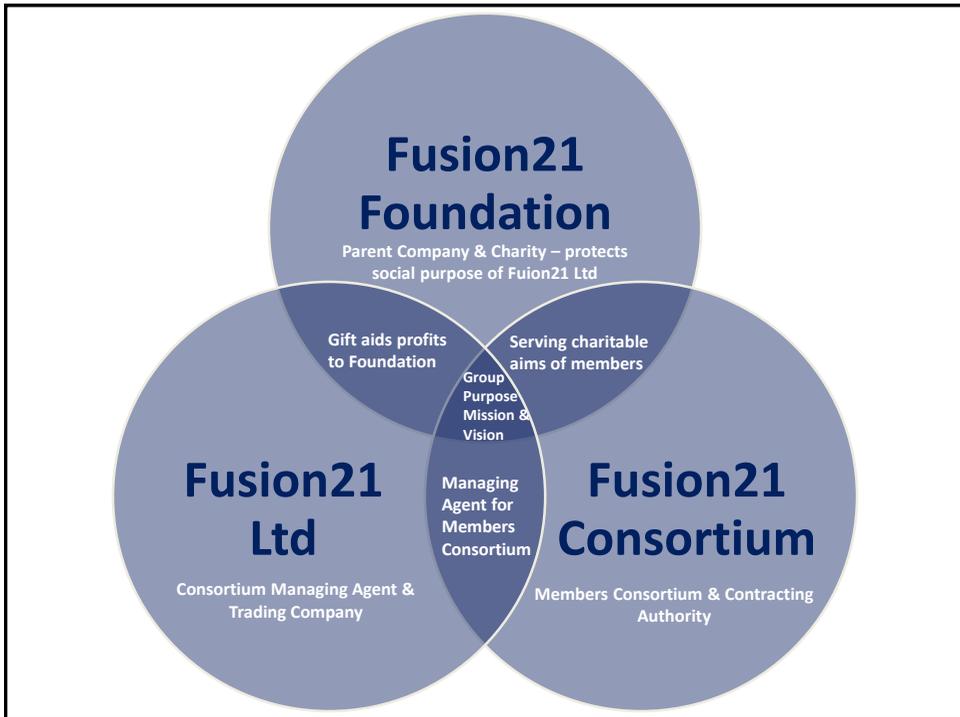
Strategic Development  
Director –  
Community Regeneration

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## About Us

- ✓ **Award-winning member led national social enterprise;**
- ✓ **2300+** jobs created with our members;
- ✓ **£125m** of efficiency savings delivered;
- ✓ **£56m** of community impact generated;
- ✓ Established in 2002;
- ✓ **£5m** turnover;
- ✓ **3** regional offices;
- ✓ **45** staff;
- ✓ We promote public procurement as a means to save money and generate social value.

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Efficiencies secured for members 2014-2015

**£13,243,226**

Average 20% efficiency savings across all work streams

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Total Social Return on Investment  
2014-2015

**£13,901,647\***

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## Procurement Services

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### What we do

- **Open and EU Compliant Frameworks:** All our framework agreements comply with OJEU principles and regulations;
- **Social Value Procurement:** Every pound invested in using our frameworks makes a positive contribution towards community regeneration initiatives – benefiting communities at a localised level;
- **Delivering Efficiencies and Value for Money:** Fusion21 frameworks can save our members as much as 30% on market prices, in addition to indirect savings related to procurement processes;
- **in>Form:** Our management information system tailored to meet procurement needs. in>form ensures outcomes are achieved by offering full control over budget and workflow;
- **Procurement Expertise:** Our procurement services are delivered by a team of experienced Chartered Surveyors and procurement specialists.
- **Affordability:** Fusion21 members receive annual benefit statements, bench-marking, supply chain management, data collection and management of KPI's.

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## Geographical Reach - Membership

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## Case Study- Weaver Vale Housing Trust

*"We originally chose to use Fusion21 because we wanted to get on site quickly, but a huge benefit of Fusion21's framework was appointing a contractor that could work under tight timescales – we were really impressed with RPS's speed and professionalism.*

*"We were also keen to work with Fusion21 because creating social value through our contracts is really important to us and fits with our 'Customers in to Work' strategy – which sees us pledge to help residents to find work through our investments." **Matthew Woolley, Energy Efficiency Officer, Weaver Vale Housing Trust***



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## Social Value

- ✓ We deliver social value programmes that support sustainable growth for business, communities and people;
- ✓ Our bespoke social value programmes meet the needs of communities at a localised level;
- ✓ **£13,901,647** of SROI generated in 2014-2015;
- ✓ The Fusion21 Foundation invests in initiatives that support the generation of social value, social enterprise and community projects;
- ✓ **169** beneficiaries supported by Foundation Projects;
- ✓ **£5,349,243** of non cashable value generated through Foundation Projects.



## Case Study- Golden Gates Housing Trust

“In collaboration with Fusion21, our **‘1<sup>st</sup> Steps to Trade’** pre-employment course has offered **48 residents the chance to gain valuable qualifications** and work experience, to help boost employability.”



